

# Yusufcan Masatlioglu

PROFESSOR OF ECONOMICS, UNIVERSITY OF MARYLAND

3114 Tydings Hall, 7343 Preinkert Dr, College Park, MD 20742

☎ (301) 405-3496 | ✉ yusufcan@umd.edu | 🌐 <http://econweb.umd.edu/masatlioglu/>

## Education

### New York University

PH.D. IN ECONOMICS

New York

2005

## Experience

2018 -	<b>Professor of Economics</b> , University of Maryland	Maryland
Sep-Dec 2023	<b>Visiting Professor of Economics</b> , Georgetown University	Washington
Jun-Jul 2022	<b>Visiting Professor of Economics</b> , Ca Foscari University	Italy
2016 - 2018	<b>Associate Professor of Economics</b> , University of Maryland	Maryland
2014 - 2018	<b>Associate Professor of Information (Courtesy App.)</b> , University of Michigan	Michigan
2013 - 2016	<b>Associate Professor of Economics</b> , University of Michigan	Michigan
2013 - 2014	<b>Visiting Professor of Economics</b> , Sabanci University	Turkey
Apr-Aug 2012	<b>Visiting Fellow, Institute for Advance Studies</b> , Hebrew University of Jerusalem	Israel
Jun-Jul 2009	<b>Visiting Fellow, Institute for Advance Studies</b> , University of Autonomia at Barcelona	Spain
2005 - 2013	<b>Assistant Professor of Economics</b> , University of Michigan	Michigan
2002 - 2003	<b>Consultant, The Poverty Reduction and Economic Management Sector Unit</b> , World Bank	Washington

## Working Papers

7. **Weighted Linear Discrete Choice** with C. Chambers, P. Natenzon, C. Raymond. (revise and resubmit) *American Economic Review*
6. **Attention Overload** with M. Cattaneo, P. Cheung, X. Ma (under review)
5. **Frame-Dependent Random Utility** with Paul H.Y. Cheung
4. **Disentangling Attention and Utility Channels in Recommendations** with Paul H.Y. Cheung (under review)
3. **Coherent Distorted Beliefs** with C. Chambers, C. Raymond
2. **Growing Attention** with Tri Phu Vu (under review)
1. **Revealed Attention and Memory** with Ece Yegane

## Published Papers

30. **Skewness and Intrinsic Preferences for Information** with Y. Orhun and C. Raymond, (2023) *American Economic Review*
29. **Correlated Choice** with C. Chambers and C. Turansick, (2024) *Theoretical Economics*
28. **A Random Reference Model** with O. Kibris and E. Suleymanov, (2024) *American Economic Journal, Microeconomics*
27. **Loss Aversion or Lack of Trust: Why Does Loss Framing Work?** with E. Beam, T. Watson, and D. Yang, (2023) *Journal of Behavioral and Experimental Economics*
26. **Context-Dependent Heterogeneous Preferences: A Comment on Barseghyan and Molinari (2023)** with M. Cattaneo and X. Ma, (2023) *Journal of Business & Economic Statistics* (Invited Comment)
25. **Progressive Random Choice** with E. Filiz-Ozbay, (2023) *Journal of Political Economy*
24. **Behavioral Influence** with C. P. Chambers, and T. Cuhadaroglu, (2023) *Journal of the European Economic Association*
23. **Choice with Endogenous Categorization** with A. Ellis, (2022) *Review of Economic Studies*
22. **Comparing Ambiguous Urns with Different Sizes** with E. Filiz-Ozbay, H. Gulen, and E. Ozbay, (2021) *Journal of Economic Theory*
21. **A Theory of Reference Point Formation** with O. Kibris and E. Suleymanov, (2021) *Economic Theory*

20. **Path-Independent Consideration** with J. Lleras, D. Nakajima and E. Ozbay, (2021) *Games*
19. **A Random Attention Model** with M. Cattaneo, X. Ma, and E. Suleymanov, (2020) *Journal of Political Economy*
18. **Willpower and Compromise Effect** with D. Nakajima and E. Ozdenoren, (2020) *Theoretical Economics*
17. **Decision Making with Product Network** with E. Suleymanov, (2019) *Economic Theory*
16. **When More is Less: Choice by Limited Consideration** with J. Lleras, D. Nakajima and E. Ozbay, (2017) *Journal of Economic Theory*
15. **Limited Attention and Status Quo Bias** with M. Dean and Ö. Kibris, (2017) *Journal of Economic Theory*
14. **A Behavioral Analysis of Stochastic Reference Dependence** with C. Raymond, (2016) *American Economic Review*
13. **Completing Incomplete Revealed Preference under Limited Attention** with D. Nakajima, (2015) *Japanese Economic Review*
12. **Managing Markets for Toxic Assets** with C. House, (2015) *Journal of Monetary Economics*
11. **A Foundation for Strategic Agenda Voting** with J. Apesteguia and M. Ballester, (2014) *Games and Economic Behavior*
10. **A Canonical Model of Choice with Initial Endowments** with E. A. Ok, (2014) *Review of Economic Studies*
9. **Understanding the Reference Effect** with N. Üler, (2013) *Games and Economic Behavior*
8. **Choice by Iterative Search** with D. Nakajima, (2013) *Theoretical Economics*
7. **Revealed Attention** with D. Nakajima and E. Ozbay, (2012) *American Economic Review*
6. **Behavioral Mechanism Design: Evidence from the Modified First-Price Auctions** with S. Taylor and N. Üler, (2012) *Review of Economic Design*
5. **Informality Traps** with J. Rigolini, (2008) *B.E. Journal of Economic Analysis and Policy, Contributions*
4. **A Theory of (Relative) Discounting** with E. A. Ok, (2007) *Journal of Economic Theory*
3. **Rational Choice with Status Quo Bias** with E. A. Ok, (2005) *Journal of Economic Theory*
2. **Utility Representation via Additive or Multiplicative Error Functions** with F. Aleskerov, (2003) *Discrete Applied Mathematics*
1. **Numerical Representation of Binary Relation with a Multiplicative Error Function**, (2002) *Information Sciences*

## Editorial Duties

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2021-2024	<b>Associate Editor</b> , Journal of Political Economy
2020-2021	<b>Co-Editor</b> , Mathematical Social Sciences
2014-2020	<b>Associate Editor</b> , Mathematical Social Sciences

## Awards

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### National Science Foundation

LIMITED ATTENTION AND PROCEDURAL DECISION MAKING

2010 - 2012

### National Science Foundation

A RANDOM ATTENTION MODEL: IDENTIFICATION, ESTIMATION, AND TESTING

2016 - 2019

### Michigan Institute for Teaching and Research in Economics

TESTING INTRINSIC PREFERENCES FOR INFORMATION

2014 - 2016

## Advising

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### Thesis Chair/Co-chair

2024	<b>Ece Yegane</b> ,	
2024	<b>Chris Turansick</b> , Bocconi	<i>Asst. Prof.</i>
2022	<b>Paul H.Y. Cheung</b> , UT-Dallas	<i>Asst. Prof.</i>
2019	<b>Elchin Suleymanov</b> , Purdue University	<i>Asst. Prof.</i>
2016	<b>Jiang Jiang</b> , University of Connecticut	<i>Vis. Asst.</i>
2013	<b>Sarah Taylor</b> , Alma College	<i>Asst. Prof.</i>
2012	<b>Collin Raymond</b> , Oxford University	<i>Post-Doc</i>

## Committee Member

2024	<b>Zhenxun Liu,</b>	
2024	<b>Zedekiah Higgs,</b>	
2023	<b>Elif Osun,</b> Bates White Consulting	
2023	<b>Keaton Ellis,</b> University of Berkeley	<i>Post-Doc</i>
2022	<b>Erika Domotor,</b> University of Cyprus	<i>Post-Doc</i>
2021	<b>Ibraheem Catovic,</b> Mitre	<i>Sen. Econ.</i>
2019	<b>Ian Chadd,</b> Rensselaer Polytechnic Institute	<i>Asst. Prof.</i>
2019	<b>Ozlem Tonguc,</b> Binghamton University (SUNY)	<i>Asst. Prof.</i>
2018	<b>Yeliz Kacamak,</b> Bosphorus University	<i>Asst. Prof.</i>
2016	<b>Christina J. Synn (Accounting),</b> University of North Caroline	<i>Asst. Prof.</i>
2015	<b>Jason Chen (Accounting),</b> University of Illinois at Chicago	<i>Asst. Prof.</i>
2015	<b>Ihsan Saracgil,</b> Cornerstone Research	
2014	<b>Bradley Eric Hendricks (Accounting),</b> University of North Caroline	<i>Asst. Prof.</i>
2012	<b>Chen Xue (Finance),</b> University of Cincinnati	<i>Asst. Prof.</i>
2012	<b>Ali Kakhbod (Electrical Engineering),</b> MIT	<i>Post-Doc</i>
2012	<b>Noah Smith,</b> Stony Brook	<i>Asst. Prof.</i>
2012	<b>Tracy (Xiao) Liu,</b> Tsinghua University	<i>Asst. Prof.</i>
2012	<b>Roy Chen,</b> National University of Singapore	<i>Asst. Prof.</i>
2011	<b>Josh Cherry,</b> Northwestern-Kellogg	<i>Post-Doc</i>
2011	<b>Dmitry Lubensky,</b> Indiana University-Kelley	<i>Asst. Prof.</i>
2010	<b>Mike Minnis (Accounting),</b> University of Chicago - Booth	<i>Asst. Prof.</i>
2010	<b>Nemit Shroff (Accounting),</b> MIT – Sloan	<i>Asst. Prof.</i>
2010	<b>John Lin,</b> University of Southern California	<i>Post-Doc</i>