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PLACEMENT DIRECTORS

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EDUCATION

Ph.D. Economics, University of Maryland at College Park, expected May 2020
M.A. Economics, University of Maryland at College Park, 2016
Licenciante Economics, Universidad de Buenos Aires, 2008 *Magna Cum Laude* honors

FIELDS OF SPECIALIZATION

Primary: International Trade, Trade Policy
Secondary: Labor Economics

DISSERTATION

Essays on Trade Policy
Committee: Prof. Nuno Limão (Chair), Prof. Eunhee Lee, Prof. Felipe Saffie

JOB MARKET PAPER

“Trade Liberalization and Industrial Concentration”

I examine the interrelationship between industrial concentration and trade liberalization. I develop a hybrid model that augments the standard monopolistic competition approach in trade to include an oligopolistic margin: a set of heterogeneous granular firms competing in quantities. This margin predicts novel effects of trade liberalization on trade, consumer welfare and industrial concentration. Specifically, trade liberalization generates (i) lower imports when the foreign oligopoly margin is larger, (ii) lower consumer gains when foreign firms are more concentrated than domestic, and (iii) higher domestic industrial concentration of granular firms. I derive a gravity equation where the trade cost elasticity is attenuated by foreign firm concentration and find support for this prediction using detailed data from Colombia. Foreign concentration heterogeneity across origin countries suggests that there is a fundamental heterogeneity in the first-order impact of trade liberalization: imports from countries in the top decile of concentration had 13 log points lower growth on average than imports from countries in the bottom decile during a period in which average imports growth was 36 log points.

PUBLICATIONS

“Customs,” *Journal of International Economics*, 96(1), 119-137, 2015, with Jeronimo Carballo and Christian Volpe Martincus

“Economic Integration Agreements and Production Fragmentation: Evidence on the Extensive Margin,” *Applied Economics Letters*, 22(10), 835-842, 2015, with Juan Blyde and Christian Volpe Martincus

“How do Transport Costs Affect Firms’ Exports? Evidence from a Vanishing Bridge,” *Economics Letters*, 123(2), 149-153, 2014, with Jeronimo Carballo, Pablo Garcia and Christian Volpe Martincus

OTHER RESEARCH PAPERS AND WORK IN PROGRESS

“Brexit Uncertainty and Trade Disintegration,” NBER Working Paper No. 25334, 2018, revise and resubmit *Economic Journal*, with Kyle Handley and Nuno Limão

“Transit Trade,” IDB Working Paper Series, 2016, with Jeronimo Carballo, Georg Schur and Christian Volpe Martincus

“Endogenous Border Times,” IDB Working Paper Series, 2016, with Jeronimo Carballo, Georg Schur and Christian Volpe Martincus

“The Border Labyrinth: Information Technologies and Trade in the Presence of Multiple Agencies,” IDB Working Paper Series, 2016, with Jeronimo Carballo, Georg Schur and Christian Volpe Martincus

“Labor Provisions in Preferential Trade Agreements: Are They a Source of Uncertainty?” work in progress

TEACHING EXPERIENCE

Teaching Assistant, Principles of Macroeconomics (undergraduate), University of Maryland, Spring 2019

Teaching Assistant, Thinking like an Economist (undergraduate), University of Maryland, Fall 2015 and Spring 2016

Teaching Assistant, Economic Statistics (undergraduate), University of Maryland, Spring 2015

Teaching Assistant, International Economics (undergraduate), Universidad de Buenos Aires, 2008-2009

RESEARCH AND RELEVANT WORK EXPERIENCE

Research Assistant, Prof. Nuno Limão, University of Maryland, Fall 2016–Fall 2019

Research Assistant, Principal Economist Dr. Christian Volpe Martincus, IADB, 2011-2014

CONFERENCE AND SEMINAR PRESENTATIONS

2019: Latin American and Caribbean Economic Association, annual meeting

2017: Latin American and Caribbean Economic Association, annual meeting

2017: Economics Graduate Student Conference, Washington University in St. Louis

REFEREEING

Oxford Economic Papers

COMPUTATIONAL SKILLS

Stata, Matlab, Latex, R, SAS

LANGUAGES

Spanish (native), English (fluent)

REFERENCES

Prof. Nuno Limão	University of Maryland	limao@umd.edu	(301) 405-7842
Prof. Eunhee Lee	University of Maryland	eunhee11@umd.edu	(301) 405-3534
Prof. Felipe Saffie	University of Maryland	fesaffie@umd.edu	(301) 405-3490
Dr. Christian Volpe Martincus	IADB	christianv@iadb.org	(202) 623-3199