

June 2021

**GONZALO GARCIA-TRUJILLO**

University of Maryland  
Department of Economics  
College Park, MD 20742  
Email: [ggarcia@umd.edu](mailto:ggarcia@umd.edu)  
Website: <http://econweb.umd.edu/~garcia/>

**EDUCATION**

Ph.D. Economics, University of Maryland at College Park, 2021  
M.A. Economics, Pontificia Universidad Católica de Chile, Chile, 2009  
B.A. Economics, Pontificia Universidad Católica de Chile, Chile, 2007

**FIELDS OF SPECIALIZATION**

Primary: Macroeconomics, Entrepreneurship  
Secondary: Macro-labor Economics, Climate Change

**DISSERTATION**

*Essays on Entrepreneurship, Labor Markets, and Business Cycles*  
Committee: Prof. Borağan Aruoba (Co-Chair), Prof. John Haltiwanger (Co-Chair), Prof. Felipe Saffie, Prof. Sergio Urzua, Prof. Liu Yang

**WORKING PAPERS**

“Startups, Labor Market Frictions, and Business Cycles” (Job Market Paper)  
“Earnings Effects of Working at Startups,” with Nathalie Gonzalez and Álvaro Silva  
“Business Formation in the U.S.: Individual-level Analysis using SIPP data”

**WORK IN PROGRESS**

“Composition of Founding Teams over the Business Cycle and Firm Dynamics”  
“Trade Liberalization and Inequality: Role of Institutions and Financial Markets”

**PUBLISHED RESEARCH WORK**

“Understanding Domestic Savings: An Empirical Approach,” 2020, *Applied Economics*, 52 (9), 905-928, with R. Cerda, R. Fuentes and J. I. Llodra. Formerly, Inter-American Development Bank, Working Papers Series N° IDB-WP-626

“The Impact of a Carbon Tax on the Chilean Electricity Generation Sector,” 2015, *Energies*, 8(4), 2674-2700, with C. Benavides, L. Gonzales, M. Diaz, R. Fuentes, R. Palma-Behnke and C. Ravizza

“A Look to Sectoral Productivity in Chile: Is There a Structural Change?,” 2014, *Journal Economía Chilena*, 17(1), 4-36, with Rodrigo Fuentes

## **TEACHING EXPERIENCE**

Instructor, Macroeconomic Models and Forecasting (undergraduate), University of Maryland, Spring 2019, Fall 2019, Spring 2020

Instructor, Principles of Macroeconomics (undergraduate), PUC-Chile, Spring 2015

Instructor, Principles of Economics (undergraduate), PUC-Chile, Spring 2014 and Fall 2014

## **RESEARCH AND RELEVANT WORK EXPERIENCE**

Fall Internship, Central Bank of Chile, August 2020 – September 2020

Research Assistant, Prof. Borağan Aruoba, University of Maryland, Spring 2017 – Spring 2018

Adjunct Researcher, Dept. of Economics, PUC-Chile, MAPS Chile (climate change), 2013 – 2015

Research Assistant, Prof. Rodrigo Fuentes, PUC-Chile, 2012 – 2013

Research Analyst, Ministry of Economy of Chile, Research Division, 2010 – 2012

## **GRANTS AND AWARDS**

Roberta Ma Scholarship, University of Maryland, 2021

Hayek Fund for Scholars, Institute for Humane Studies, 2019

Jacob K. Goldhaber Travel Award, University of Maryland, 2018

International Conference Student Support Award, University of Maryland, 2018

Best Third Year Paper Award, 2<sup>nd</sup> Prize, Department of Economics, University of Maryland, 2018

PhD Fellowship, Becas-Chile CONICYT, 2015 – 2019

## **CONFERENCE AND SEMINAR PRESENTATIONS**

2021: Cleveland Fed (Virtual), Central Bank of Chile (Virtual), ITAM (Virtual), Universidad del Rosario (Virtual), Economic Research Southern Africa (Virtual)

2020: Federal Reserve Board Pre-Job Market Conference (Virtual), Winter Meetings of the Econometric Society (Virtual), Central Bank of Chile Seminar (Virtual), II Economics Alumni Workshop Pontificia Universidad Católica de Chile (Virtual)

2019: Productivity Workshop I: Understanding Productivity (Santiago), LACEA-LAMES (Puebla)

2018: LACEA (Guayaquil), 2013: United Nations Climate Change Conference – COP 19 (Warsaw)

## **COMPUTATIONAL SKILLS**

Matlab, Stata, Eviews, Fortran

## **PROFESSIONAL ACTIVITIES**

Referee for *Economía*, the Journal of LACEA

## **LANGUAGES**

Spanish (native), English (fluent)

## **REFERENCES**

Prof. Borağan Aruoba	University of Maryland	<a href="mailto:aruoba@umd.edu">aruoba@umd.edu</a>	(301) 405-3508
Prof. John Haltiwanger	University of Maryland	<a href="mailto:halt@umd.edu">halt@umd.edu</a>	(301) 405-3504
Prof. Felipe Saffie	University of Virginia	<a href="mailto:SaffieF@darden.virginia.edu">SaffieF@darden.virginia.edu</a>	(434) 924-3900