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EDUCATION

Ph.D. Economics, University of Maryland at College Park, expected May 2022
M.Phil. Economics, Chinese University of Hong Kong, 2016
B.S.Sc. Economics, Chinese University of Hong Kong, 2013

FIELDS OF SPECIALIZATION

Primary: Decision Theory, Behavioral Economics
Secondary: Experimental Economics, Microeconomic Theory

DISSERTATION

Essays on Consumer Choice and Social Preference
Committee: Prof. Yusufcan Masatlioglu (Chair), Prof. Emel Filiz-Ozbay, Prof. Erkut Ozbay

JOB MARKET PAPER

“Decision Making with Recommendation,” with Yusufcan Masatlioglu

Recommendations play an undeniable role in decision-making. The empirical literature argues that recommendation can influence demand through two distinct channels: i) by enlarging awareness (attention channel), or ii) by altering preferences (utility channel). In this paper, we develop a framework to study these two channels. We illustrate when and how one can distinguish through which channel the recommendations affect choices. We offer both deterministic and probabilistic models. While deterministic models aim to identify the basic observable behavioral differences between these two channels, our probabilistic models are suitable for econometric estimation, which is crucial for studying aggregate behavior used in empirical work. Our parametric models offer unique identification under minimal data requirements. This enables us to make out-of-sample predictions for counterfactual analysis for policy design purposes. In addition, we offer simple and intuitive behavioral postulates characterizing each model so that one can test our models.

OTHER RESEARCH PAPERS

“Guilt Moderation,” revise and resubmit, *Economic Theory*

“Attention Overload,” under review, with Matias Cattaneo, Xinwei Ma and Yusufcan Masatlioglu

“Revealed Reciprocity,” working paper

“Non-isolation and Social Preference,” work in progress, with Keaton Ellis

TEACHING EXPERIENCE

Teaching Assistant, Math Camp (graduate), University of Maryland, Summer 2019, Summer 2020 and Summer 2021
Teaching Assistant, Advanced Microeconomics (undergraduate), University of Maryland, Fall 2019, Spring 2020 and Spring 2021
Teaching Assistant, Intermediate Microeconomics (undergraduate), University of Maryland, Spring 2019 and Fall 2020
Teaching Assistant, Game Theory (undergraduate), University of Maryland, Fall 2017 and Spring 2018
Teaching Assistant, Economics of Behavioural Finance (undergraduate), Chinese University of Hong Kong, Spring 2015 and Spring 2016
Teaching Assistant, Basic Microeconomics (undergraduate), Chinese University of Hong Kong, Fall 2013 and Spring 2014
Teaching Assistant, Welfare Economics (undergraduate), Chinese University of Hong Kong, Spring 2014

GRANTS AND AWARDS

Third Year Paper Award, Department of Economics, University of Maryland, 2019
Jacob K. Goldhaber Award, Graduate School, University of Maryland, 2019
Highest GPA Award, Department of Economics, Chinese University of Hong Kong, 2015
Lion Dr. Francis K. Pan Scholarship, Faculty of Social Science, Chinese University of Hong Kong, 2015

CONFERENCE AND SEMINAR PRESENTATIONS

2021: Southern Economics Association (SEA) Annual Meeting (scheduled), North American Economic Science Association (ESA) Conference (scheduled), RExCon21 International Online Conference, ESA Global Online Around-the-Clock Meetings, Decision: Theory, Experiment and Application Conference, Risk, Uncertainty and Decision Conference; 2020: Risk, Uncertainty and Decision Conference, SEA Annual Meeting, ESA Global Online Around-the-Clock Meetings, Decision: Theory, Experiment and Application Conference; 2019: Villanova Meeting on Behavioral and Experimental Economics, Southwest Experimental and Behavioral Economics Workshop

PROFESSIONAL SERVICE

Referee for *Mathematical Social Science*, *Southern Economic Journal*, *Scandinavian Journal of Economics*

LANGUAGES

Cantonese Chinese (native), English (fluent), Mandarin Chinese (fluent)

COMPUTATIONAL SKILLS

Matlab, Stata

REFERENCES

Prof. Yusufcan Masatlioglu	University of Maryland	yusufcan@umd.edu	(301) 405-3527
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Prof. Erkut Ozbay	University of Maryland	ozbay@umd.edu	(301) 405-3481