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EDUCATION

NEW YORK UNIVERSITY, Ph.D. with distinction, in Economics 2005.

EXPERIENCE

Associate Professor of Economics, University of Maryland, 2016 –

Associate Professor of Information, University of Michigan, (Courtesy App.) 2014 –

Associate Professor of Economics, University of Michigan, 2013 – 2016

Assistant Professor of Economics, University of Michigan, 2005 – 2013

Visiting Professor of Economics, Sabanci University, 2013 – 2014

Visiting Fellow, Institute for Advance Studies, Hebrew University of Jerusalem, April - August 2012

Visiting Fellow, University of Autonomia at Barcelona, June - July 2009

Consultant, The Poverty Reduction and Economic Management Sector Unit in Europe and Central Asia, World Bank, Washington D.C., 2002 - 2003

RESEARCH

Work in Progress

“Salience and Endogenous Reference Point” with O. Kibris and E. Suleymanov

“A Stochastic Choice Model of Social Interactions” with M. Ballester, C. Chambers and T. Cuhadaroglu

“Preferences for Changing Beliefs: Some (Possibly) Surprising Results” with E. Ozdenoren and C. Raymond,

“A Dual-Self Model” with M. Ballester and D. Nakajima,

Working Papers

“A Random Attention Model” with M. Cattaneo, X. Ma, and E. Suleymanov,

“Promoting Preventive Health Care in Michigan,” with E. Beam, T. Watson, and D. Yang

“A Regional Approach to Salience ” with A. Ellis, (under review)

“Size Matters: Dealing with Ambiguity” with E. Filiz-Ozbay and E. Ozbay,

“Skewness and Intrinsic Preferences for Information” with Y. Orhun and C. Raymond, (under review)

“Limited Willpower” with D. Nakajima and E. Ozdenoren, (under review)

“Decision Making with Product Network” with E. Suleymanov, (under review)

Published Papers

1. “When More is Less: Choice by Limited Consideration” with J. Lleras, D. Nakajima and E. Ozbay, **Journal of Economic Theory**, 2017, 170, 70–85.
2. “Limited Attention and Status Quo Bias” with M. Dean and Ö. Kibris, **Journal of Economic Theory**, 2017, 169, 93-127.
3. “A Behavioral Analysis of Stochastic Reference Dependence” with C. Raymond, **American Economic Review**, 2016, 106(9), 2760-2782.
4. “Completing Incomplete Revealed Preference under Limited Attention” with D. Nakajima, **Japanese Economic Review**, 2015, 66, 285-299.
5. “Managing Markets for Toxic Assets” with C. House, **Journal of Monetary Economics**, 70, 2015, 84-99.
6. “A Foundation for Strategic Agenda Voting” with J. Apesteguia and M. Ballester, **Games and Economic Behavior**, 2014, 87, 91-99.
7. “A Canonical Model of Choice with Initial Endowments” with E. A. Ok, **Review of Economic Studies**, 2014, 81(2), 851-883.
8. “Understanding the Reference Effect” with N. Üler, **Games and Economic Behavior**, 82, 2013, 403–423
9. “Choice by Iterative Search” with D. Nakajima, **Theoretical Economic**, 2013, 8, 701–728.
10. “Revealed Attention” with D. Nakajima and E. Ozbay, 2012, **American Economic Review**, 102(5), 2183-2205.
11. “Behavioral Mechanism Design: Evidence from the Modified First-Price Auctions” with S. Taylor and N. Üler, **Review of Economic Design**, 2012, 16, 159-173.
12. “Informality Traps” with J. Rigolini, **B.E. Journal of Economic Analysis and Policy, Contributions**, 2008, 8(1), Article 51.
13. “A Theory of (Relative) Discounting” with E. A. Ok, **Journal of Economic Theory**, 2007, 137(1), 214-245.
14. “Rational Choice with Status Quo Bias” with E. A. Ok, **Journal of Economic Theory**, 2005, 121(1), 1-29.

15. “Utility Representation via Additive or Multiplicative Error Functions” with F. Aleskerov, **Discrete Applied Mathematics**, 2003, 127(2), 181-197.
16. “Numerical Representation of Binary Relation with a Multiplicative Error Function,” **Information Sciences**, 2002, 144, 187-200.

AWARDS

- National Science Foundation:
 - “Limited Attention and Procedural Decision Making” 2010-2012;
 - “A Random Attention Model: Identification, Estimation and Testing” 2016-2019.
- Michigan Institute for Teaching and Research in Economics:
 - Testing Intrinsic Preferences for Information, 2014-2016;
 - Size Matters: Dealing with Ambiguity, 2015-2016;
 - Promoting Preventive Healthcare in Michigan: The Impact of Information and Incentives, 2015-

SEMINAR and CONFERENCE PRESENTATIONS

- 2017 – John Hopkins University; Duke University; DT at UPenn; BRIC 2017; University of Michigan; Brown University; Lisbon Meetings; Harvard;
- 2016 – University of Maryland; BRIC at Northwestern; Singapore
- 2015 – BRIC at NYU; The Institutions, Decisions and Governmental Practice Workshop: Theory, Simulations and Applications (IDGP2015) at Barcelona; UBC, SNU at Seoul, Penn State, University of Melbourne;
- 2014 – Bilkent University, Middle East Technical University; Higher School of Economics, Moscow; CERGE-EI, Prague; Oxford; UCL; BRIC at Barcelona; ESSET at Gerzensee; Queen’s University; Boston University; Harvard-MIT; New York University;
- 2013 – UT Dallas; London Business School; NYU, Alumni Conference; SAET, Paris; BRIC Bosphorus Workshop on Economic Design, Turkey; Koc University; Bilgi University; Sabanci University; University of Maastricht;
- 2012 – CMU\PITT; School of Information, University of Michigan; St Andrews University; Tel Aviv University; Hebrew University; Conference on Bounded Rationality, Institute for Advance Studies, Jerusalem; GAMES 2012, Istanbul; Boston College; USC; UC Davis; Caltech; Northwestern;

- 2011 – STIET, University of Michigan; UPenn; May Conference, University of Michigan, Psychology Department; NYU, Alumni Conference; BEET Mini Conference, Brown; RUD 2011, Italy; SAET 2011, Portugal; ITAM, Mexico; John Hopkins University; Duke University; Midwest Theory Conference;
- 2010 -- University of Montreal; University of Texas, Austin; European Summer Symposium in Economic Theory 2010; University of College London; University of Michigan, Marketing; Georgetown University;
- 2009 -- Ohio State University; Boston University; As an invited speaker at XII Urrutia Elejalde Summer School on Economics and Philosophy, in San Sebastian, Spain; University of Autonomia at Barcelona; As an invited speaker at III International CAS/NES Workshop "Rationality, Behavior and Experiments" in Moscow, Russia, at the Higher School of Economics; Brown University; University of Tennessee; University of Maryland; Michigan State University;
- 2008 -- University of British Columbia; University of Michigan; SED; Conference on Economic Design; Carnegie Mellon University; North American Summer Meeting of the Econometric Society;
- 2007 -- Midwest Conference; University of Michigan;
- 2006 -- As a invited speaker in the round table titled “Where is decision theory headed?” The Foundations of Utility and Risk XII Conference in Rome, Italy; University of Michigan, Psychology Department; Coombs Conference, University of Michigan, Psychology Department, Decision Consortium Seminar;
- 2005 -- University of Iowa; Iowa City; UC Davis, Davis; Carnegie Mellon, Department of Social and Decision Sciences, Pittsburgh; University of Michigan, Ann Arbor;

ADVISING

Chair/Co-chair

- Elchin Suleymanov (Chair)- (expected to graduate in Spring 2018)
- Collin Raymond (Chair, 2012) - Oxford- Post Doc
- Sarah Taylor (Co-chair, 2013)- Duke- Post Doc

Committee Member

- John Lin (2010) - University of Southern California –Post Doc
- Nemit Shroff (Cognate, Accounting, 2010) - MIT – Sloan
- Mike Minnis (Cognate, Accounting, 2010) - University of Chicago - Booth

- Dmitry Lubensky (2011)- Indiana University-Kelley
- Josh Cherry (2011) - Northwestern-Kellogg-Post Doc
- Roy Chen (2012) - National University of Singapore
- Tracy (Xiao) Liu (2012) - National University of Singapore
- Noah Smith (2102) - Stony Brook
- Ali Kakhbod (Electrical Engineering, 2012) MIT – Post Doc
- Chen Xue (Cognate, Finance, 2012) - University of Cincinnati
- Bradley Eric Hendricks (Cognate, Accounting, 2014) University of North Carolina
- Ihsan Saracgil (2015) Cornerstone Research
- Jason Chen (Cognate, Accounting, 2015) University of Illinois at Chicago
- Christina J. Synn (Cognate, Accounting, 2016) University of North Carolina
- Jiang Jiang (expected to graduate in Spring 2016)
- Yeliz Kacamak (expected to graduate in Spring 2018)
- Elchin Suleymanov (expected to graduate in Spring 2019)
- Ozlem Tonguc
- Ian Chadd

TEACHING

- Microeconomic Theory I (ECON601) 2009- 2010-2014,
- Microeconomic Theory III (ECON603) 2007- 2008,
- Mathematics for Economists (Ph.D.) 2005-2014,
- Advance Theory (Decision Theory), 2007-2008, 2015, 2017
- Advance Theory (Behavioral Economics), 2015,
- Advance Theory (Seminar) 2007-2013, 2016,
- Economics and Psychology (ECON490) 2007-2012, 2016,